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Zysman Aharoni Gayer & Co./Sullivan & Worcester LLP
AN INTERNATIONAL JOINT VENTURE LAW FIRM



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CONNECTING YOU WITH NEW OPPORTUNITY

ZAG/S&W LLP is the world's only true Israeli-American law firm committed to the success of Israeli and U.S. companies seeking to do business between each other's countries. ZAG/S&W is a law firm partnership—one entity—not a referral relationship. Our innovative business model enables us to provide completely integrated, cost-efficient legal services, leveraging our expertise on both sides of the Atlantic to help advance your objectives with maximum efficiency—whether it's forming a joint venture or listing your company on NASDAQ. But we do more than just provide legal services; we build business bridges for our clients, connecting them with the right players and the right resources to gain a competitive edge.



A BRIDGE BETWEEN TWO CULTURES

With ZAG/S&W, you can count on responsiveness and attention that transcend distance. One primary, experienced attorney will coordinate all aspects of your legal needs, and can rapidly assemble the right resources on either side of the Atlantic. Our bilingual team members in Israel and the U.S. understand the dynamics of two very different markets and can deftly bridge cultural differences on business practices, regulatory, securities, and other legal issues. When you need counsel for intellectual property, tax, securities, litigation or anything else, ZAG/S&W delivers—in your language and in your time zone.

A BRIDGE TO YOUR COMPANY'S FUTURE

At ZAG/S&W we thrive on helping companies grow. Whether you're a fledgling start-up or an established company, ZAG/S&W can help you make the connections you need. From finding licensees and distributors to locating venture capital to identifying an acquirer or take-over target, we can help. That's why many of our clients view us not just as a legal resource, but as a business ally, committed to meeting their immediate legal needs while facilitating their long-term growth.

A BRIDGE BUILT ON EXPERIENCE

Our attorneys work with public and private companies throughout Israel, the U.S. and around the globe. They are available to serve as a complete legal resource to your Israeli company, or as specialist counsel for your U.S. business interests.

ZAG/S&W HAS:

- Assisted an Israeli public company trading on a European stock exchange in completing its **registration with the SEC** and its listing on NASDAQ.
- Represented an Israeli NASDAQ listed software solutions company in two simultaneous **asset and stock acquisitions** worth \$78 million, significantly expanding the company's service offering and access to new markets.
- Represented an Israeli NASDAQ listed technology company in a \$60 million **public equity offering**.
- Represented an Israeli technology company in challenging and winning a **U.S. federal government award decision** valued at \$300 million.
- Advised a public Israeli telecom company on tax and corporate matters related to a **trans-border restructuring** of its U.S. subsidiaries valued at \$500 million.
- Represented an Israeli public company traded on both the Tel-Aviv Stock Exchange and the NASDAQ National Market in an **arbitration** against one of its U.S. distributors. The arbitration, which was held in front of the London Court of International Arbitration, was resolved in a settlement agreement, awarding our client the full amount of their claims.
- Provided **ongoing counsel** to three of the top Israeli real estate developers and investment companies in their penetration of the New York real estate market and formation of relationships with local partners.
- Designed and implemented a comprehensive **trademark and patent strategy** on both sides of the ocean for over 20 software and biotech companies.
- Assisted numerous companies in raising millions of dollars from **prominent venture capital funds** in Israel and the U.S.
- Advised an Israeli medical devices company on how to manage and **minimize its litigation risk** while distributing and selling its products to hospitals in the U.S.

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